

Friulia supports the growth of SIAP, the Carraro Group gears centre of excellence

The Regional Finance Institution of Friuli Venezia Giulia is supporting the Maniago-based company with a capital increase of up to 8 million euros aimed at increasing the technological level of the plant and consolidating its leadership on the international market.

Campodarsego (Padua), 29 November 2017 – Friulia, Regional Finance Institution of Friuli Venezia Giulia, invests in SIAP SpA, Carraro Group gears centre of excellence.

*“For 30 years, the Regional Financial Institution Friulia has always been at our side, supporting the industrial activities of Carraro Group in the Friuli Venezia Giulia Region. – says **Enrico Carraro, Group Chairman** – Today this relationship is consolidated with the entry of Friulia in the share capital of SIAP SpA, an important financial strengthening of the company that will allow us to further accelerate the technological evolution of the processes of these plants, as well as extend their production capacity towards new product types”.*

*“With this operation, Friulia wants to support one of the Region's excellences by facilitating, on the one hand, maintenance of the know-how in the area and, on the other, recruitment of new resources that can derive from the company's growth, both on the domestic as well as international markets. Today, SIAP is a company with customers of very high standing and is a leader in terms of turnover with improving margins. All SIAP's main target markets - Europe, India and Asia - show positive growth rates; this data, coupled with the strategic nature of a company so strongly rooted in the area, have driven us to want to support its development with an operation that will give Friuli Venezia Giulia an even stronger company capable of growing on all markets”, said **Pietro Del Fabbro, Friulia Chairman**.*

A capital increase up to a maximum of 8 million euros (23.24% of the share capital) which envisages a call (purchase) option in favour of the shareholder Carraro Drive Tech SpA. **The operation is, in fact, aimed at supporting the development of a centre of excellence at the Maniago** (Pordenone) plant with investments in capital goods to increase production capacity in order to consolidate SIAP's international leadership.

This investment, which strengthens the thirty-year relationship between Friulia and the Carraro Group, **falls within the context of the new Carraro 2017-2021 Business Plan**, which envisages the financial strengthening of SIAP with a view to increasing its investments in the technological evolution of production processes.

The Maniago plants are today a benchmark in the production of high-quality components and gears for both Group companies as well as the world's leading players in off-highway vehicles (agricultural and construction machinery) as well as in the automotive sector (cars and trucks).

The company's growth plan envisages 27 million euros of investments over the next 5 years concentrated at the Maniago plant with the aim of insourcing assembly of the more complex products, significantly increasing orders in the gear sector towards new applications and customers and managing in-house certain processes currently carried out at other Group sites.

The Carraro Group

Carraro is an international group, leader in transmission systems for off-highway vehicles and specialised tractors, with consolidated turnover in 2016 of 593.7 million Euros.

The Group's activities are divided into two Business Areas:

- **Drive systems and components**
Through the subsidiaries Carraro Drive Tech and SIAP, the Group designs, manufactures and sells transmission systems (axles and transmissions) mainly for agricultural and construction equipment, and also markets a wide range of gears for very diverse sectors, from the automotive industry to material handling, agricultural applications and construction equipment.
- **Tractors**
Through Divisione Agritalia, the Group designs and manufactures specialised tractors (for vineyards and orchards from 60 to 100 hp) for third-party brands, namely John Deere, Massey Ferguson and Claas, as well as a specialised Carraro-brand range; Agritalia also provides engineering services for the design of innovative tractor ranges.

The Group's holding company, Carraro SpA, has been listed on the Italian Stock Exchange since 1995 (CARR.MI) and has its headquarters in Campodarsego (Padua). As at 30.09.2017, the Group has 3,107 employees – of which 1,396 are based in Italy – and manufacturing facilities in Italy (4), India, China, Argentina and Brazil. For additional information visit **carraro.com**.

SIAP

SIAP is the Carraro Group's centre of excellence for quality components and gears. Thanks to its profound technological expertise, SIAP is able to offer a wide range of products for the most diverse application areas: from drivelines for construction and agricultural machinery to wind turbines, railway, automotive and material handling applications.

With over 350 employees and a turnover exceeding 65 million euros, SIAP is today one of the most important partners for the gears of the world's leading OEMs in every sector. **siapgears.com**

Friulia

Friulia is the Regional Financial Institution of Friuli Venezia Giulia founded in 1967. With shareholder's equity of approx. 700 million euros, Friulia has for 50 years been the equity partner of reference for companies interested in investing in the Region.

The company operates by supporting the development of companies based in the area, while at the same time promoting continuity of the shareholding structure (through put & call options). The operations simultaneously ensure a competitive cost accompanied by an 'intangible' return, linked to the development and enhancement of Friuli Venezia Giulia companies.

Friulia operates in the Private Equity sector through the acquisition of minority shareholdings in the share capital of companies in the Region, providing portfolio companies with dedicated professionals able to accompany their development in many areas, from internationalisation to complex generational change management. To date, Friulia has invested over 130 million euros in 60 portfolio companies and is implementing many other services for SMEs, such as money&coaching, mini-bonds and corporate relaunch tools.

Friulia is also the parent company of companies of regional strategic interest, to which it provides holding, coordination and support services. **www.friulia.it**

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