

On the occasion of the anniversary, new production site inaugurated that will become an integral part of the current plant

SIAP: 30 years in the Carraro Group under the banner of growth

A path that has seen the Maniago (PN) company consolidate itself as an example of international excellence in high quality gears

Maniago (Pordenone), 12 September 2018 – Thirty years after joining the Carraro Group, for SIAP, a global centre of excellence for high quality gears, it is time to celebrate a special occasion.

This important anniversary was celebrated today in Maniago, in the presence of the Carraro family, controlling shareholder of Carraro SpA, represented by Mario Carraro, the company's founder, with Enrico Carraro, Chairman, and Tomaso Carraro, Deputy Chairman. Alongside them numerous authorities were present, including the Regional Councillor for production activities and tourism - Sergio Emidio Bini, the Mayor of Maniago - Andrea Carli, and the President of Unindustria Pordenone - Michelangelo Agrusti. Among the 120 guests of the event were also many customers and suppliers, as well as representatives of the banking sector and of the Regional financial company Friulia SpA.

During his speech, the Chairman Enrico Carraro several times stressed the strategic importance of the Maniago production centre, since the acquisition took place in 1988. Thanks to its distinctive expertise, SIAP has always been a point of reference both for the Group (becoming the key supplier in components and gears) and for numerous global customers in the automotive, off-highway (agricultural and construction machinery) and material handling (forklifts) sectors. And it is thanks to these international customers that SIAP has, over the years, taken important steps forward in terms of quality, technology and excellence in production processes, positioning itself at the highest levels of its target markets.

“It is a great pleasure for us to be able to celebrate this important anniversary together with all of you. It is rare to see authorities, management, customers, suppliers and financial partners side by side. That is, all the strategic players of our business, at different levels,” said **Enrico Carraro, Group Chairman**, opening his speech. *“The SIAP we see today, with a turnover of over 65 million euros and almost 400 employees, is the result of an important and constant growth path that we have recorded in both the income statement and in the dimensions of the production areas. Consider, for example, that in the last three years, a part of the production of our Gorizia factory was transferred here (that concerning the powertrain for forklifts) and that at the same time we integrated no fewer than 46 assets from our Poggiofiorito (Chieti) site, now transformed into a logistics hub for the Group's spare parts. All this while SIAP evolved significantly in process technologies, continuously raising its quality levels.”*

Within the Carraro global platform, the SIAP plant has always been supported with investments aiming at the growth of production processes.

“Even in the most difficult years, if on the one hand our Group never stopped investing in Research and Innovation, on the other we never stopped investing in the technological development of SIAP, which has always been considered an example of strategic excellence to be developed,” continued **Enrico Carraro**. *“This choice has been rewarded, as demonstrated by the certifications and acknowledgements received from the main international customers who recognise the Maniago plant as a benchmark best practice”.*

The growth of SIAP – supported year after year by a significant investment plan – was continuous therefore, even in the most complex moments of the market. In 1988 the company had a staff of 125, with a turnover of around 7 million euros. SIAP closed 2017 with a turnover of over 65 million euros and with almost 400 employees. At the end of 2018, the company will record a turnover increase of 26%, reaching 85 million euros, and will exceed 400 employees. These figures testify to the excellent competitive positioning of a production company which will be the recipient of many of the strategic investments envisaged in the 2017-2021 Carraro Business Plan, with important positive impacts both in terms of employment and in terms of satellite activities.

Concluding his speech, Enrico Carraro launched an appeal to all the players present at the event, extending his horizon even further.

“But we cannot do all this alone. As always, a successful path is based on excellent teamwork. Because the expansion of a production area and the integration of new technologies is not merely a question of square metres and technical installations, but it is - and must be - also an opportunity to involve partners in the financial world to facilitate growth with a long-term mutually beneficial relationship. Because feeling part of an 'Industry System' means going beyond a narrow vision, extending one's gaze and opening the doors of one's company to dialogue,” concluded **Enrico Carraro**. *“Alongside us, to continue to be competitive along a path of success, we also need a Country System that can once again lend emphasis to the business world, creating the ideal conditions to promote the productivity of our companies, while at the same time developing their potential and facilitating expansion in foreign markets. Last – but certainly not least – it is fundamental that politics focusses, in a serious manner, on the issue of education with a capital E. We will be able to make a real difference only if we are able to develop our people with quality training courses that accompany them from compulsory schooling to university and to post-graduate specialisation. Indeed, only in this way will we be able to count on technically qualified human resources able to become the pivot of growth in our country.”*

Carraro Group profile

Carraro is an international group, leader in transmission systems for off-highway vehicles and specialised tractors, with consolidated turnover in 2017 of 606 million euros.

The Group's activities are divided into two Business Areas:

- **Drive systems and components**
Through the subsidiaries Carraro Drive Tech and SIAP, the Group designs, manufactures and sells transmission systems (axles and transmissions) mainly for agricultural and construction equipment, and also markets a wide range of gears for very diverse sectors, from the automotive industry to material handling, agricultural applications and construction equipment.
- **Tractors**
Through Divisione Agritalia, the Group designs and manufactures specialised tractors (for vineyards and orchards from 60 to 100 hp) for third-party brands, namely John Deere, Massey Ferguson and Claas, as well as a specialised Carraro-brand range; Agritalia also provides engineering services for the design of innovative tractor ranges.

The Group's holding company, Carraro SpA, has been listed on the Italian Stock Exchange since 1995 (CARR.MI) and the Group has its headquarters in Campodarsego (Padua). As at 31.12.2017, the Group had 3,156 employees – of which 1,408 based in Italy – and has manufacturing facilities in Italy (4), India, China, Argentina and Brazil. For additional information visit carraro.com.

SIAP profile

SIAP is the Carraro Group's centre of excellence for quality components and gears.

Thanks to its extensive technological expertise, SIAP is able to offer a wide product range aimed at the most diverse applications: from drivelines for construction and agricultural equipment to wind turbines, railway applications, automotive and material handling. Today, SIAP is one of the most important partners for gear systems for the main OEMs in every sector worldwide.

SIAP produces shaved or ground cylindrical gears, bevel gears with straight teeth, lapped or ground spiral bevel gears, slotted or broached epicyclic ring gears, and toothed or rolled drive shafts with a shaved or ground finish. The exceptional quality of SIAP's gears is guaranteed by its consolidated know-how and highly verticalised production processes.

Preliminary heat treatments (e.g. annealing or reclamation), tothing (e.g. Oerlikon or Gleason cutting for bevel gears), finishing operations (e.g. lapping or grinding for bevel gears), and final heat treatments (e.g. carburising and hardening or nitriding) are all carried out at the company's production facility in Maniago using automated and certified processes. The presence of a laboratory equipped with the most complete and modern instruments for carrying out chemical, metallurgical and contamination tests puts SIAP at the forefront of technology in its sector.

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